

**SouthPoint Church**  
**Budget vs. Actuals: SouthPoint Church - FY10 P&L**  
 January - September, 2010

	Jul - Sep, 2010				Total			
	Actual	Budget	\$ Over Budget	% of Budget	Actual	Budget	\$ Over Budget	% of Budget
<b>Income</b>								
<b>1001 - Offering</b>	142,701.47	124,998.00	17,703.47	114.16%	417,366.07	374,994.00	42,372.07	111.30%
<b>FY09 carry over</b>		999.00	-999.00	0.00%	0.00	2,997.00	-2,997.00	0.00%
<b>Total 1001 - Offering</b>	<b>\$ 142,701.47</b>	<b>\$ 125,997.00</b>	<b>\$ 16,704.47</b>	<b>113.26%</b>	<b>\$ 417,366.07</b>	<b>\$ 377,991.00</b>	<b>\$ 39,375.07</b>	<b>110.42%</b>
<b>Total Income</b>	<b>\$ 142,701.47</b>	<b>\$ 125,997.00</b>	<b>\$ 16,704.47</b>	<b>113.26%</b>	<b>\$ 417,366.07</b>	<b>\$ 377,991.00</b>	<b>\$ 39,375.07</b>	<b>110.42%</b>
<b>Gross Profit</b>	<b>\$ 142,701.47</b>	<b>\$ 125,997.00</b>	<b>\$ 16,704.47</b>	<b>113.26%</b>	<b>\$ 417,366.07</b>	<b>\$ 377,991.00</b>	<b>\$ 39,375.07</b>	<b>110.42%</b>
<b>Expenses</b>								
<b>Administrative</b>			0.00		0.00	0.00	0.00	
<b>Accounting Fees</b>	180.00	348.00	-168.00	51.72%	1,295.00	1,044.00	251.00	124.04%
<b>Background Checks</b>		174.00	-174.00	0.00%	346.00	522.00	-176.00	66.28%
<b>Bank Fees</b>	17.00	60.00	-43.00	28.33%	75.00	180.00	-105.00	41.67%
<b>Giving</b>			0.00		0.00	0.00	0.00	
<b>Benevolence</b>	1,617.35	1,125.00	492.35	143.76%	3,685.14	3,375.00	310.14	109.19%
<b>HOPE</b>	687.51	687.00	0.51	100.07%	2,062.53	2,061.00	1.53	100.07%
<b>Inner Varsity</b>	1,500.00	1,500.00	0.00	100.00%	4,000.00	4,500.00	-500.00	88.89%
<b>Pregnancy Care Center</b>	1,187.51	687.00	500.51	172.85%	2,562.53	2,061.00	501.53	124.33%
<b>Stephen Ministry</b>		1,071.00	-1,071.00	0.00%	0.00	3,213.00	-3,213.00	0.00%
<b>Administrative/Awareness</b>	211.09	39.00	172.09	541.26%	381.74	117.00	264.74	326.27%
<b>Leadership Training Conf</b>	54.90	612.00	-557.10	8.97%	2,522.90	1,836.00	686.90	137.41%
<b>Supervision</b>	59.12	123.00	-63.88	48.07%	112.12	369.00	-256.88	30.38%
<b>Training</b>		291.00	-291.00	0.00%	408.17	873.00	-464.83	46.75%
<b>Total Stephen Ministry</b>	<b>\$ 325.11</b>	<b>\$ 2,136.00</b>	<b>-\$ 1,810.89</b>	<b>15.22%</b>	<b>\$ 3,424.93</b>	<b>\$ 6,408.00</b>	<b>-\$ 2,983.07</b>	<b>53.45%</b>
<b>Young Life</b>	600.00	600.00	0.00	100.00%	1,800.00	1,800.00	0.00	100.00%
<b>Total Giving</b>	<b>\$ 5,917.48</b>	<b>\$ 6,735.00</b>	<b>-\$ 817.52</b>	<b>87.86%</b>	<b>\$ 17,535.13</b>	<b>\$ 20,205.00</b>	<b>-\$ 2,669.87</b>	<b>86.79%</b>
<b>Online Processing Fees</b>	2,009.93	999.00	1,010.93	201.19%	4,563.99	3,001.00	1,562.99	152.08%
<b>QuickBooks Expenses</b>		324.00	-324.00	0.00%	1,090.57	972.00	118.57	112.20%
<b>Subscription</b>	73.51	240.00	-166.49	30.63%	462.49	720.00	-257.51	64.23%
<b>Web Hosting</b>	-55.00	60.00	-115.00	-91.67%	4.40	180.00	-175.60	2.44%
<b>Web Site</b>			0.00		0.00	0.00	0.00	
<b>email account</b>		9.00	-9.00	0.00%	0.00	27.00	-27.00	0.00%
<b>Hosting fee&amp; Domain name</b>		60.00	-60.00	0.00%	0.00	180.00	-180.00	0.00%
<b>web software</b>		123.00	-123.00	0.00%	0.00	369.00	-369.00	0.00%
<b>Total Web Site</b>	<b>\$ 0.00</b>	<b>\$ 192.00</b>	<b>-\$ 192.00</b>	<b>0.00%</b>	<b>\$ 0.00</b>	<b>\$ 576.00</b>	<b>-\$ 576.00</b>	<b>0.00%</b>
<b>Total Administrative</b>	<b>\$ 8,142.92</b>	<b>\$ 9,132.00</b>	<b>-\$ 989.08</b>	<b>89.17%</b>	<b>\$ 25,372.58</b>	<b>\$ 27,400.00</b>	<b>-\$ 2,027.42</b>	<b>92.60%</b>
<b>Advertising</b>			0.00		0.00	0.00	0.00	
<b>Outreach Marketing Mailers (deleted)</b>		2,499.00	-2,499.00	0.00%	0.00	7,497.00	-7,497.00	0.00%
<b>Total Advertising</b>	<b>\$ 0.00</b>	<b>\$ 2,499.00</b>	<b>-\$ 2,499.00</b>	<b>0.00%</b>	<b>\$ 0.00</b>	<b>\$ 7,497.00</b>	<b>-\$ 7,497.00</b>	<b>0.00%</b>
<b>Childrens Ministry</b>			0.00		0.00	0.00	0.00	
<b>Copies</b>	36.48	186.00	-149.52	19.61%	270.77	558.00	-287.23	48.53%
<b>Curriculum (LW/SC/Grapple)</b>	646.18	486.00	160.18	132.96%	1,320.07	1,458.00	-137.93	90.54%
<b>Equipment Maintenance (security &amp; comp)</b>		123.00	-123.00	0.00%	57.34	369.00	-311.66	15.54%

capital expense-security-scanners		444.00	-444.00	0.00%		199.97	1,332.00	-1,132.03	15.01%
<b>Total Equipment Maintenance (security &amp; comp)</b>	<b>\$ 0.00</b>	<b>\$ 567.00</b>	<b>-\$ 567.00</b>	<b>0.00%</b>	<b>\$ 257.31</b>	<b>\$ 1,701.00</b>	<b>-\$ 1,443.69</b>	<b>15.13%</b>	
Events (deleted)		0.00	0.00			0.00	0.00	0.00	
Security Check-in shirts		444.00	-444.00	0.00%		0.00	1,332.00	-1,332.00	0.00%
software subscription	359.91	360.00	-0.09	99.98%		959.76	1,080.00	-120.24	88.87%
stickers	50.25	120.00	-69.75	41.88%		50.25	360.00	-309.75	13.96%
wi-fi subscription	195.81	150.00	45.81	130.54%		459.24	450.00	9.24	102.05%
<b>Total Security Check-in</b>	<b>\$ 605.97</b>	<b>\$ 1,074.00</b>	<b>-\$ 468.03</b>	<b>56.42%</b>	<b>\$ 1,469.25</b>	<b>\$ 3,222.00</b>	<b>-\$ 1,752.75</b>	<b>45.60%</b>	
Supplies Ministry	988.90	549.00	439.90	180.13%		3,194.06	1,647.00	1,547.06	193.93%
Supplies Office	332.98	300.00	32.98	110.99%		1,021.58	900.00	121.58	113.51%
Training			0.00			0.00	0.00	0.00	
Volunteer meetings		150.00	-150.00	0.00%		0.00	450.00	-450.00	0.00%
<b>Total Training</b>	<b>\$ 0.00</b>	<b>\$ 150.00</b>	<b>-\$ 150.00</b>	<b>0.00%</b>	<b>\$ 0.00</b>	<b>\$ 450.00</b>	<b>-\$ 450.00</b>	<b>0.00%</b>	
<b>Total Childrens Ministry</b>	<b>\$ 2,610.51</b>	<b>\$ 3,312.00</b>	<b>-\$ 701.49</b>	<b>78.82%</b>	<b>\$ 7,533.04</b>	<b>\$ 9,936.00</b>	<b>-\$ 2,402.96</b>	<b>75.82%</b>	
Creative Team Supplies	456.26	600.00	-143.74	76.04%		848.66	1,800.00	-951.34	47.15%
Employee Compensation			0.00			0.00	0.00	0.00	
Assimilation Assistant Salary	2,249.99	2,550.00	-300.01	88.23%		8,659.06	7,650.00	1,009.06	113.19%
Childrens Leader Salary	8,909.97	8,748.00	161.97	101.85%		26,409.93	26,252.00	157.93	100.60%
Community Resource Salary	6,150.00	6,900.00	-750.00	89.13%		18,303.41	20,700.00	-2,396.59	88.42%
Executive Assistant Salary	4,320.00	2,550.00	1,770.00	169.41%		12,360.00	7,650.00	4,710.00	161.57%
Facilities Coordinator		3,048.00	-3,048.00	0.00%		0.00	9,144.00	-9,144.00	0.00%
Health Benifits	2,540.20	3,531.00	-990.80	71.94%		9,681.10	10,593.00	-911.90	91.39%
Housing	15,141.48	6,891.00	8,250.48	219.73%		42,124.44	20,673.00	21,451.44	203.77%
Music Team Leader	7,150.02	13,749.00	-6,598.98	52.00%		21,450.06	41,247.00	-19,796.94	52.00%
Pastor's Salary	8,840.45	17,499.00	-8,658.55	50.52%		30,046.42	52,497.00	-22,450.58	57.23%
SEP		1,560.00	-1,560.00	0.00%		0.00	4,680.00	-4,680.00	0.00%
Tax Liability .075% of Salary	2,720.16	3,000.00	-279.84	90.67%		8,094.34	9,000.00	-905.66	89.94%
Treasurer Salary		1,050.00	-1,050.00	0.00%		0.00	3,150.00	-3,150.00	0.00%
Youth Leader Salary	6,687.18	5,499.00	1,188.18	121.61%		17,687.21	16,497.00	1,190.21	107.21%
<b>Total Employee Compensation</b>	<b>\$ 64,709.45</b>	<b>\$ 76,575.00</b>	<b>-\$ 11,865.55</b>	<b>84.50%</b>	<b>\$ 194,815.97</b>	<b>\$ 229,733.00</b>	<b>-\$ 34,917.03</b>	<b>84.80%</b>	
FrontLine			0.00			0.00	0.00	0.00	
Cafe' Equipment		0.00	0.00			0.00	500.00	-500.00	0.00%
Cafe' Supplies	1,879.89	1,500.00	379.89	125.33%		4,716.78	4,500.00	216.78	104.82%
Communion Supplies	521.70	498.00	23.70	104.76%		1,565.10	1,494.00	71.10	104.76%
<b>Total FrontLine</b>	<b>\$ 2,401.59</b>	<b>\$ 1,998.00</b>	<b>\$ 403.59</b>	<b>120.20%</b>	<b>\$ 6,281.88</b>	<b>\$ 6,494.00</b>	<b>-\$ 212.12</b>	<b>96.73%</b>	
General Expenses			0.00			0.00	0.00	0.00	
Capital Expense (computer)			0.00			0.00	0.00	0.00	
Church Hardware/ staff & volunteers		498.00	-498.00	0.00%		400.00	1,494.00	-1,094.00	26.77%
Church software/staff & volunteers		123.00	-123.00	0.00%		199.98	369.00	-169.02	54.20%
<b>Total Capital Expense (computer)</b>	<b>\$ 0.00</b>	<b>\$ 621.00</b>	<b>-\$ 621.00</b>	<b>0.00%</b>	<b>\$ 599.98</b>	<b>\$ 1,863.00</b>	<b>-\$ 1,263.02</b>	<b>32.21%</b>	
Gifts		150.00	-150.00	0.00%		375.09	450.00	-74.91	83.35%
Office Expenses	198.85	498.00	-299.15	39.93%		1,963.01	1,494.00	469.01	131.39%
Pastoral Meals	139.88	300.00	-160.12	46.63%		297.10	900.00	-602.90	33.01%
<b>Total General Expenses</b>	<b>\$ 338.73</b>	<b>\$ 1,569.00</b>	<b>-\$ 1,230.27</b>	<b>21.59%</b>	<b>\$ 3,235.18</b>	<b>\$ 4,707.00</b>	<b>-\$ 1,471.82</b>	<b>68.73%</b>	
Hard Expenses			0.00			0.00	0.00	0.00	
Facilities Rental			0.00			0.00	0.00	0.00	
High School		24,096.00	-24,096.00	0.00%		41,569.00	72,288.00	-30,719.00	57.50%
Gas Cards for Drivers		450.00	-450.00	0.00%		0.00	1,350.00	-1,350.00	0.00%
<b>Total High School</b>	<b>\$ 0.00</b>	<b>\$ 24,546.00</b>	<b>-\$ 24,546.00</b>	<b>0.00%</b>	<b>\$ 41,569.00</b>	<b>\$ 73,638.00</b>	<b>-\$ 32,069.00</b>	<b>56.45%</b>	

Storage Unit	264.00	300.00	-36.00	88.00%	792.00	900.00	-108.00	88.00%
Trailer Storage	920.00	660.00	260.00	139.39%	2,300.00	1,980.00	320.00	116.16%
<b>Total Facilities Rental</b>	<b>\$ 1,184.00</b>	<b>\$ 25,506.00</b>	<b>-\$ 24,322.00</b>	<b>4.64%</b>	<b>\$ 44,661.00</b>	<b>\$ 76,518.00</b>	<b>-\$ 31,857.00</b>	<b>58.37%</b>
Insurance	4,810.25	1,149.00	3,661.25	418.65%	6,395.50	3,447.00	2,948.50	185.54%
Lawyer Fees		123.00	-123.00	0.00%	0.00	369.00	-369.00	0.00%
Phones/Cellular Service	1,407.18	1,500.00	-92.82	93.81%	3,985.94	4,500.00	-514.06	88.58%
Snow Removal (deleted)		0.00	0.00		0.00	0.00	0.00	
<b>Total Hard Expenses</b>	<b>\$ 7,401.43</b>	<b>\$ 28,278.00</b>	<b>-\$ 20,876.57</b>	<b>26.17%</b>	<b>\$ 55,042.44</b>	<b>\$ 84,834.00</b>	<b>-\$ 29,791.56</b>	<b>64.88%</b>
Leadership Development			0.00		0.00	0.00	0.00	
Facilities Rental (Staff/Ministry Training)	160.00	300.00	-140.00	53.33%	200.00	900.00	-700.00	22.22%
Jan\Feb Weekend Retreat (deleted)		249.00	-249.00	0.00%	0.00	747.00	-747.00	0.00%
Ministry Advantage (deleted)		0.00	0.00		0.00	0.00	0.00	
Staff Meals	149.72	300.00	-150.28	49.91%	841.61	900.00	-58.39	93.51%
Staff Resources & Training	109.24	123.00	-13.76	88.81%	877.20	377.00	500.20	232.68%
TL meetings/ Sunday Lunches	466.77	624.00	-157.23	74.80%	1,003.46	1,872.00	-868.54	53.60%
Volunteer Standard Development Resources		123.00	-123.00	0.00%	0.00	369.00	-369.00	0.00%
WCA Leadership Summit - August (deleted)		0.00	0.00		0.00	0.00	0.00	
<b>Total Leadership Development</b>	<b>\$ 885.73</b>	<b>\$ 1,719.00</b>	<b>-\$ 833.27</b>	<b>51.53%</b>	<b>\$ 2,922.27</b>	<b>\$ 5,165.00</b>	<b>-\$ 2,242.73</b>	<b>56.58%</b>
Sermon\Service			0.00		0.00	0.00	0.00	
Gen Equipment\Supplies	55.10	375.00	-319.90	14.69%	540.22	1,125.00	-584.78	48.02%
Honoriums		0.00	0.00		350.00	0.00	350.00	
Printing	1,884.31	3,000.00	-1,115.69	62.81%	8,337.51	9,000.00	-662.49	92.64%
Subscriptions (CCLI\WCA\Web)	424.00	150.00	274.00	282.67%	733.00	450.00	283.00	162.89%
Supplies		249.00	-249.00	0.00%	41.45	747.00	-705.55	5.55%
Videos/Graphics/Materials	92.96	348.00	-255.04	26.71%	415.89	1,044.00	-628.11	39.84%
<b>Total Sermon\Service</b>	<b>\$ 2,456.37</b>	<b>\$ 4,122.00</b>	<b>-\$ 1,665.63</b>	<b>59.59%</b>	<b>\$ 10,418.07</b>	<b>\$ 12,366.00</b>	<b>-\$ 1,947.93</b>	<b>84.25%</b>
Small Groups\Assimilation			0.00		0.00	0.00	0.00	
Admin		186.00	-186.00	0.00%	12.22	558.00	-545.78	2.19%
Assimilation			0.00		0.00	0.00	0.00	
1st time visitors	479.95	48.00	431.95	999.90%	479.95	144.00	335.95	333.30%
Discover SouthPoint	85.56	99.00	-13.44	86.42%	185.12	297.00	-111.88	62.33%
Pens	580.90	123.00	457.90	472.28%	937.80	369.00	568.80	254.15%
Starting Point Materials		123.00	-123.00	0.00%	0.00	369.00	-369.00	0.00%
Welcome Table books	71.42	123.00	-51.58	58.07%	182.79	369.00	-186.21	49.54%
<b>Total Assimilation</b>	<b>\$ 1,217.83</b>	<b>\$ 516.00</b>	<b>\$ 701.83</b>	<b>236.01%</b>	<b>\$ 1,785.66</b>	<b>\$ 1,548.00</b>	<b>\$ 237.66</b>	<b>115.35%</b>
Celebrate Recovery			0.00		0.00	0.00	0.00	
cirriculum		123.00	-123.00	0.00%	0.00	369.00	-369.00	0.00%
Meals		123.00	-123.00	0.00%	0.00	369.00	-369.00	0.00%
training		123.00	-123.00	0.00%	0.00	369.00	-369.00	0.00%
<b>Total Celebrate Recovery</b>	<b>\$ 0.00</b>	<b>\$ 369.00</b>	<b>-\$ 369.00</b>	<b>0.00%</b>	<b>\$ 0.00</b>	<b>\$ 1,107.00</b>	<b>-\$ 1,107.00</b>	<b>0.00%</b>
Curriculum/Books	829.20	375.00	454.20	221.12%	2,834.91	1,125.00	1,709.91	251.99%
Huddles		249.00	-249.00	0.00%	41.49	747.00	-705.51	5.55%
Marriage Ministry		198.00	-198.00	0.00%	0.00	594.00	-594.00	0.00%
Meals	39.98	135.00	-95.02	29.61%	244.71	405.00	-160.29	60.42%
Quick Connects	33.42	150.00	-116.58	22.28%	92.34	450.00	-357.66	20.52%
Scholarship for events or curr		123.00	-123.00	0.00%	0.00	369.00	-369.00	0.00%
<b>Total Small Groups\Assimilation</b>	<b>\$ 2,120.43</b>	<b>\$ 2,301.00</b>	<b>-\$ 180.57</b>	<b>92.15%</b>	<b>\$ 5,011.33</b>	<b>\$ 6,903.00</b>	<b>-\$ 1,891.67</b>	<b>72.60%</b>
Special Events			0.00		0.00	0.00	0.00	
Baptisms	1,597.81	186.00	1,411.81	859.04%	2,599.05	558.00	2,041.05	465.78%
Christmas Service		750.00	-750.00	0.00%	0.00	2,250.00	-2,250.00	0.00%
Easter Service		186.00	-186.00	0.00%	1,029.97	558.00	471.97	184.58%
<b>Total Special Events</b>	<b>\$ 1,597.81</b>	<b>\$ 1,122.00</b>	<b>\$ 475.81</b>	<b>142.41%</b>	<b>\$ 3,629.02</b>	<b>\$ 3,366.00</b>	<b>\$ 263.02</b>	<b>107.81%</b>

<b>Uncategorized Expense</b>	385.99	0.00	385.99		535.99	0.00	535.99	
<b>Worship</b>			0.00		0.00	0.00	0.00	
<b>Admin Supplies</b>	100.11	123.00	-22.89	81.39%	249.74	369.00	-119.26	67.68%
<b>Audio</b>			0.00		0.00	0.00	0.00	
<b>Equipment Repair</b>		498.00	-498.00	0.00%	72.38	1,502.00	-1,429.62	4.82%
<b>Sound Reinforcement</b>	122.22	750.00	-627.78	16.30%	122.22	2,250.00	-2,127.78	5.43%
<b>Total Audio</b>	<b>\$ 122.22</b>	<b>\$ 1,248.00</b>	<b>-\$ 1,125.78</b>	<b>9.79%</b>	<b>\$ 194.60</b>	<b>\$ 3,752.00</b>	<b>-\$ 3,557.40</b>	<b>5.19%</b>
<b>Meals &amp; Team development</b>	574.25	300.00	274.25	191.42%	1,586.14	900.00	686.14	176.24%
<b>Media</b>			0.00		0.00	0.00	0.00	
<b>Graphics</b>	112.00	123.00	-11.00	91.06%	112.00	369.00	-257.00	30.35%
<b>Maintenance</b>		249.00	-249.00	0.00%	0.00	747.00	-747.00	0.00%
<b>Media reinforcement (laptop)</b>		498.00	-498.00	0.00%	0.00	1,494.00	-1,494.00	0.00%
<b>Total Media</b>	<b>\$ 112.00</b>	<b>\$ 870.00</b>	<b>-\$ 758.00</b>	<b>12.87%</b>	<b>\$ 112.00</b>	<b>\$ 2,610.00</b>	<b>-\$ 2,498.00</b>	<b>4.29%</b>
<b>Total Worship</b>	<b>\$ 908.58</b>	<b>\$ 2,541.00</b>	<b>-\$ 1,632.42</b>	<b>35.76%</b>	<b>\$ 2,142.48</b>	<b>\$ 7,631.00</b>	<b>-\$ 5,488.52</b>	<b>28.08%</b>
<b>Youth\Teen</b>	2,199.10	1,500.00	699.10	146.61%	3,535.55	4,500.00	-964.45	78.57%
<b>Total Expenses</b>	<b>\$ 96,614.90</b>	<b>\$ 137,268.00</b>	<b>-\$ 40,653.10</b>	<b>70.38%</b>	<b>\$ 321,324.46</b>	<b>\$ 412,332.00</b>	<b>-\$ 91,007.54</b>	<b>77.93%</b>
<b>Net Operating Income</b>	<b>\$ 46,086.57</b>	<b>-\$ 11,271.00</b>	<b>\$ 57,357.57</b>	<b>-408.90%</b>	<b>\$ 96,041.61</b>	<b>-\$ 34,341.00</b>	<b>\$ 130,382.61</b>	<b>-279.67%</b>
<b>Net Income</b>	<b>\$ 46,086.57</b>	<b>-\$ 11,271.00</b>	<b>\$ 57,357.57</b>	<b>-408.90%</b>	<b>\$ 96,041.61</b>	<b>-\$ 34,341.00</b>	<b>\$ 130,382.61</b>	<b>-279.67%</b>

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