

SouthPoint Church
Budget vs. Actuals: SouthPoint Church - FY11 P&L
 January - March 2011

| | Jan - Mar, 2011 | | | |
|--|----------------------|----------------------|--------------------|----------------|
| | Actual | Budget | \$ Over Budget | % of Budget |
| Income | | | | |
| 1001 - Offering | 147,990.00 | 146,475.00 | 1,515.00 | 101.03% |
| FY09 carry over | | 0.00 | 0.00 | |
| FY10 -Specified Year End giving | 11,000.00 | 11,000.00 | 0.00 | 100.00% |
| FY10 Carry Over/surplus | 7,500.00 | 7,500.00 | 0.00 | 100.00% |
| Total 1001 - Offering | \$ 166,490.00 | \$ 164,975.00 | \$ 1,515.00 | 100.92% |
| 1003 - Interest Earned | 19.30 | 0.00 | 19.30 | |
| 1005 - Special Event Registration | 480.00 | | 480.00 | |
| 1008 - Miscellaneous | | | 0.00 | |
| Designated | 335.00 | | 335.00 | |
| Giving designated for individual | 1,200.00 | | 1,200.00 | |
| Total Designated | \$ 1,535.00 | \$ 0.00 | \$ 1,535.00 | |
| Total 1008 - Miscellaneous | \$ 1,535.00 | \$ 0.00 | \$ 1,535.00 | |
| Uncategorized Income | | | 0.00 | |
| Total Income | \$ 168,524.30 | \$ 164,975.00 | \$ 3,549.30 | 102.15% |
| Gross Profit | \$ 168,524.30 | \$ 164,975.00 | \$ 3,549.30 | 102.15% |
| Expenses | | | | |
| Administrative | | | 0.00 | |
| Accounting Fees | 1,295.00 | 999.00 | 296.00 | 129.63% |
| Advertising | | | 0.00 | |
| Facebook | | 300.00 | -300.00 | 0.00% |
| Outreach Marketing Mailers | 2,210.00 | 2,499.00 | -289.00 | 88.44% |
| Phone Book/Ziplocal | | 27.00 | -27.00 | 0.00% |
| Total Advertising | \$ 2,210.00 | \$ 2,826.00 | -\$ 616.00 | 78.20% |
| Background Checks | | 186.00 | -186.00 | 0.00% |
| Bank Fees | 30.00 | 48.00 | -18.00 | 62.50% |
| Increasing Reserves | 2,250.00 | 2,250.00 | 0.00 | 100.00% |
| Online Processing Fees | 1,768.47 | 1,650.00 | 118.47 | 107.18% |
| QuickBooks Expenses | 399.05 | 300.00 | 99.05 | 133.02% |
| Subscription | | 0.00 | 0.00 | |
| 7th Comp | 120.00 | 120.00 | 0.00 | 100.00% |
| CCLI (music rights) | | 129.00 | -129.00 | 0.00% |
| Communications/storage | | 150.00 | -150.00 | 0.00% |
| Emma (enewsletter) | 24.00 | 81.00 | -57.00 | 29.63% |
| SP Main Yahoo Account | | 9.00 | -9.00 | 0.00% |
| WCA (WillowCreek Association) | | 60.00 | -60.00 | 0.00% |
| Total Subscription | \$ 144.00 | \$ 549.00 | -\$ 405.00 | 26.23% |
| Web Site | | | 0.00 | |
| email account | | 30.00 | -30.00 | 0.00% |
| Hosting fee& Domain name | 191.40 | 123.00 | 68.40 | 155.61% |
| web software | | 75.00 | -75.00 | 0.00% |
| Total Web Site | \$ 191.40 | \$ 228.00 | -\$ 36.60 | 83.95% |
| Total Administrative | \$ 8,287.92 | \$ 9,036.00 | -\$ 748.08 | 91.72% |
| Childrens Ministry | | | 0.00 | |
| Capital Expenses | | | 0.00 | |
| Check-in Printers | 308.74 | 60.00 | 248.74 | 514.57% |
| New Carpets | | 561.00 | -561.00 | 0.00% |
| Total Capital Expenses | \$ 308.74 | \$ 621.00 | -\$ 312.26 | 49.72% |
| Copies | 49.38 | 249.00 | -199.62 | 19.83% |
| Curriculum (LW/SC/Grapple) | 101.19 | 624.00 | -522.81 | 16.22% |
| Equipment Maintenance (security & comp) | 30.00 | 0.00 | 30.00 | |
| capital expense-security-scanners | | 0.00 | 0.00 | |
| Total Equipment Maintenance (security & comp) | \$ 30.00 | \$ 0.00 | \$ 30.00 | |

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| Events (deleted) | | 0.00 | 0.00 | |
| Security Check-in | | | 0.00 | |
| shirts | | 0.00 | 0.00 | |
| software subscription | 479.88 | 360.00 | 119.88 | 133.30% |
| stickers | 140.46 | 123.00 | 17.46 | 114.20% |
| wi-fi subscription | 195.18 | 204.00 | -8.82 | 95.68% |
| Total Security Check-in | \$ 815.52 | \$ 687.00 | \$ 128.52 | 118.71% |
| Supplies Ministry | 698.99 | 549.00 | 149.99 | 127.32% |
| Supplies Office | 48.08 | 300.00 | -251.92 | 16.03% |
| Training | | | 0.00 | |
| Volunteer meetings | 70.88 | 0.00 | 70.88 | |
| Total Training | \$ 70.88 | \$ 0.00 | \$ 70.88 | |
| Total Childrens Ministry | \$ 2,122.78 | \$ 3,030.00 | -\$ 907.22 | 70.06% |
| Community | | | 0.00 | |
| Comm Leadership Development | | 249.00 | -249.00 | 0.00% |
| Admin | 62.94 | | 62.94 | |
| Host Training | 340.38 | | 340.38 | |
| Huddles | 38.02 | 0.00 | 38.02 | |
| Leader Training | 110.01 | | 110.01 | |
| Meals | 99.93 | 0.00 | 99.93 | |
| Total Comm Leadership Development | \$ 651.28 | \$ 249.00 | \$ 402.28 | 261.56% |
| Small Groups\Assimilation | | | 0.00 | |
| Admin | | 0.00 | 0.00 | |
| Assimilation | | | 0.00 | |
| 1st time visitors | | 0.00 | 0.00 | |
| Discover SouthPoint | 328.06 | 99.00 | 229.06 | 331.37% |
| Pens | 445.90 | 0.00 | 445.90 | |
| Quick Connects | 172.95 | 99.00 | 73.95 | 174.70% |
| Starting Point Materials | 477.43 | 123.00 | 354.43 | 388.15% |
| Usher Supplies(name tags/pens) | | 300.00 | -300.00 | 0.00% |
| Welcome Table | 224.19 | 324.00 | -99.81 | 69.19% |
| Total Assimilation | \$ 1,648.53 | \$ 945.00 | \$ 703.53 | 174.45% |
| Celebrate Recovery | | | 0.00 | |
| cirriculum | | 0.00 | 0.00 | |
| Meals | | 0.00 | 0.00 | |
| training | | 0.00 | 0.00 | |
| Total Celebrate Recovery | \$ 0.00 | \$ 0.00 | \$ 0.00 | |
| Curriculum/Books | -22.74 | 549.00 | -571.74 | -4.14% |
| Marriage Ministry | 25.00 | | 25.00 | |
| Total Small Groups\Assimilation | \$ 1,650.79 | \$ 1,494.00 | \$ 156.79 | 110.49% |
| Total Community | \$ 2,302.07 | \$ 1,743.00 | \$ 559.07 | 132.08% |
| Counseling | 302.99 | | 302.99 | |
| Creative Team Supplies | 2,312.58 | 999.00 | 1,313.58 | 231.49% |
| Total Employee Compensation | \$ 71,571.36 | \$ 81,390.00 | -\$ 9,818.64 | 87.94% |
| FrontLine | | | 0.00 | |
| Cafe' Equipment | | 500.00 | -500.00 | 0.00% |
| Cafe' Supplies | 1,708.24 | 2,331.00 | -622.76 | 73.28% |
| Communion Supplies | 608.65 | 648.00 | -39.35 | 93.93% |
| Total FrontLine | \$ 2,316.89 | \$ 3,479.00 | -\$ 1,162.11 | 66.60% |
| General Expenses | | | 0.00 | |
| Capital Expense (computer) | | | 0.00 | |
| Church Hardware/ staff & volunteers | 844.69 | 600.00 | 244.69 | 140.78% |
| Church software/staff & volunteers | 357.71 | 249.00 | 108.71 | 143.66% |
| Total Capital Expense (computer) | \$ 1,202.40 | \$ 849.00 | \$ 353.40 | 141.63% |
| Gifts | 216.23 | 150.00 | 66.23 | 144.15% |
| Hard Expenses | | | 0.00 | |
| Facilities Rental | | | 0.00 | |
| High School | 29,946.50 | 24,408.00 | 5,538.50 | 122.69% |
| BSW - costs | | 273.00 | -273.00 | 0.00% |
| Gas Cards for Drivers | | 0.00 | 0.00 | |
| Total High School | \$ 29,946.50 | \$ 24,681.00 | \$ 5,265.50 | 121.33% |

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| Storage Unit | 677.00 | 447.00 | 230.00 | 151.45% |
| Trailer Storage | 460.00 | 690.00 | -230.00 | 66.67% |
| Total Facilities Rental | \$ 31,083.50 | \$ 25,818.00 | \$ 5,265.50 | 120.39% |
| Insurance | | 999.00 | -999.00 | 0.00% |
| Lawyer Fees | | 249.00 | -249.00 | 0.00% |
| Phones/Internet Connection | 964.82 | 900.00 | 64.82 | 107.20% |
| Snow Removal (deleted) | | 0.00 | 0.00 | |
| Workers Compensation | 789.11 | 246.00 | 543.11 | 320.78% |
| Total Hard Expenses | \$ 32,837.43 | \$ 28,212.00 | \$ 4,625.43 | 116.40% |
| Office Expenses | 783.55 | 687.00 | 96.55 | 114.05% |
| Pastoral Meals | 131.48 | 186.00 | -54.52 | 70.69% |
| Total General Expenses | \$ 35,171.09 | \$ 30,084.00 | \$ 5,087.09 | 116.91% |
| Giving | | | 0.00 | |
| Benevolence | 500.00 | 750.00 | -250.00 | 66.67% |
| Orphan/Widow Benevolence | 1,710.56 | 3,000.00 | -1,289.44 | 57.02% |
| Professional Counseling | 780.00 | 375.00 | 405.00 | 208.00% |
| Total Benevolence | \$ 2,990.56 | \$ 4,125.00 | -\$ 1,134.44 | 72.50% |
| Designated Giving for Individual | 1,200.00 | | 1,200.00 | |
| HOPE | 900.00 | 900.00 | 0.00 | 100.00% |
| Inner Varsity | 750.00 | 750.00 | 0.00 | 100.00% |
| Pregnancy Care Center | 900.00 | 900.00 | 0.00 | 100.00% |
| Stephen Ministry | | 1,275.00 | -1,275.00 | 0.00% |
| Administrative/Awareness | | 0.00 | 0.00 | |
| Continuing Education | | 0.00 | 0.00 | |
| Leadership Training Conf | | 0.00 | 0.00 | |
| Office/General Administrative Expenses | | 0.00 | 0.00 | |
| Stephen Ministry Reimbursements | -220.00 | 0.00 | -220.00 | |
| Supervision | | 0.00 | 0.00 | |
| Training | 138.44 | 0.00 | 138.44 | |
| Total Stephen Ministry | -\$ 81.56 | \$ 1,275.00 | -\$ 1,356.56 | -6.40% |
| Young Life | 1,650.00 | 1,650.00 | 0.00 | 100.00% |
| Total Giving | \$ 8,309.00 | \$ 9,600.00 | -\$ 1,291.00 | 86.55% |
| Leadership Development | | | 0.00 | |
| Facilities Rental (Staff/Ministry Training) | | 0.00 | 0.00 | |
| Ministry Advantage (deleted) | | 0.00 | 0.00 | |
| Staff Meals | 30.25 | 300.00 | -269.75 | 10.08% |
| Staff Resources & Training | 37.94 | 249.00 | -211.06 | 15.24% |
| Staff/Elder/TL Retreat | | 1,248.00 | -1,248.00 | 0.00% |
| TL meetings/ Sunday Lunches | 496.00 | 600.00 | -104.00 | 82.67% |
| Volunteer Standard Development Resources | | 123.00 | -123.00 | 0.00% |
| WCA Leadership Summit - August (deleted) | | 0.00 | 0.00 | |
| Total Leadership Development | \$ 564.19 | \$ 2,520.00 | -\$ 1,955.81 | 22.39% |
| Payroll Expenses | 0.00 | | 0.00 | |
| Sermon\Service | | | 0.00 | |
| Books | | 498.00 | -498.00 | 0.00% |
| Gen Equipment\Supplies | 45.55 | 375.00 | -329.45 | 12.15% |
| Honoriums | | 0.00 | 0.00 | |
| Printing | 1,586.54 | 3,498.00 | -1,911.46 | 45.36% |
| Subscriptions (CCLIWCAWeb | | 0.00 | 0.00 | |
| Supplies | | 0.00 | 0.00 | |
| Videos/Graphics/Materials | 352.00 | 348.00 | 4.00 | 101.15% |
| Total Sermon\Service | \$ 1,984.09 | \$ 4,719.00 | -\$ 2,734.91 | 42.04% |
| Special Events | | | 0.00 | |
| Baptisms | | | 0.00 | |
| Baptism Admin (certificates and class) | 26.81 | 36.00 | -9.19 | 74.47% |
| Baptism class and child care | 53.47 | 60.00 | -6.53 | 89.12% |
| Baptism Facilities Rental | 480.00 | 249.00 | 231.00 | 192.77% |
| Baptism Food and supplies | 499.06 | 198.00 | 301.06 | 252.05% |
| Total Baptisms | \$ 1,059.34 | \$ 543.00 | \$ 516.34 | 195.09% |
| Christmas Eve Service | 72.41 | | 72.41 | |
| Christmas - Cafe upgrade | | 0.00 | 0.00 | |

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|---|--------------------|--------------------|---------------------|----------------|
| Christmas - decorations | | 0.00 | 0.00 | |
| Christmas - Programming/printing | | 0.00 | 0.00 | |
| Christmas - set design | | 0.00 | 0.00 | |
| Total Christmas Eve Service | \$ 72.41 | \$ 0.00 | \$ 72.41 | |
| Easter Service | | | 0.00 | |
| Easter - Cafe upgrade | | 0.00 | 0.00 | |
| Easter - Decorations | 150.88 | 0.00 | 150.88 | |
| Easter - Programming and printing | | 0.00 | 0.00 | |
| Easter - set design | 332.81 | 0.00 | 332.81 | |
| Total Easter Service | \$ 483.69 | \$ 0.00 | \$ 483.69 | |
| Total Special Events | \$ 1,615.44 | \$ 543.00 | \$ 1,072.44 | 297.50% |
| Student Impact | | | 0.00 | |
| Admin | | | 0.00 | |
| Copies | | 123.00 | -123.00 | 0.00% |
| Office supplies | 87.20 | 123.00 | -35.80 | 70.89% |
| Website | | 48.00 | -48.00 | 0.00% |
| Total Admin | \$ 87.20 | \$ 294.00 | -\$ 206.80 | 29.66% |
| Equip/repair & purchase | 303.98 | 249.00 | 54.98 | 122.08% |
| iKids | | | 0.00 | |
| Curriculum | 46.20 | 99.00 | -52.80 | 46.67% |
| Programming | 38.19 | 249.00 | -210.81 | 15.34% |
| Total iKids | \$ 84.39 | \$ 348.00 | -\$ 263.61 | 24.25% |
| Leadership Development | | | 0.00 | |
| Appreciation | | 75.00 | -75.00 | 0.00% |
| Events/Conferences | 1,485.28 | 249.00 | 1,236.28 | 596.50% |
| Meals | 84.19 | 123.00 | -38.81 | 68.45% |
| Total Leadership Development | \$ 1,569.47 | \$ 447.00 | \$ 1,122.47 | 351.11% |
| MS & HS Students | | | 0.00 | |
| Curriculum | 19.98 | 186.00 | -166.02 | 10.74% |
| Programming | 185.43 | 375.00 | -189.57 | 49.45% |
| Small Groups | 40.00 | 498.00 | -458.00 | 8.03% |
| Total MS & HS Students | \$ 245.41 | \$ 1,059.00 | -\$ 813.59 | 23.17% |
| Total Student Impact | \$ 2,290.45 | \$ 2,397.00 | -\$ 106.55 | 95.55% |
| Uncategorized Expense | 650.00 | 0.00 | 650.00 | |
| Worship | | | 0.00 | |
| Admin Supplies | | | 0.00 | |
| Meals/Meetings ((music/tech/compassion) | 211.55 | 249.00 | -37.45 | 84.96% |
| Meeting resources/locations & other | 73.41 | 249.00 | -175.59 | 29.48% |
| Office/supplies (music/tech/compassion) | 43.34 | 300.00 | -256.66 | 14.45% |
| Total Admin Supplies | \$ 328.30 | \$ 798.00 | -\$ 469.70 | 41.14% |
| Compassion | | | 0.00 | |
| Events | | 750.00 | -750.00 | 0.00% |
| Total Compassion | \$ 0.00 | \$ 750.00 | -\$ 750.00 | 0.00% |
| Music | | | 0.00 | |
| Guest Musicians | | | 0.00 | |
| Meals & Team development | 198.67 | 348.00 | -149.33 | 57.09% |
| Rehearsal Location Donation | | 0.00 | 0.00 | |
| Total Music | \$ 198.67 | \$ 348.00 | -\$ 149.33 | 57.09% |
| Tech (sound and music) | | | 0.00 | |
| Audio | | | 0.00 | |
| Equipment Repair | 81.84 | 506.00 | -424.16 | 16.17% |
| Media Equipment | | 498.00 | -498.00 | 0.00% |
| Sound Reinforcement | 434.50 | 750.00 | -315.50 | 57.93% |
| Total Audio | \$ 516.34 | \$ 1,754.00 | -\$ 1,237.66 | 29.44% |
| Media | | | 0.00 | |
| Graphics | | 123.00 | -123.00 | 0.00% |
| Maintenance | 251.33 | | 251.33 | |
| Total Media | \$ 251.33 | \$ 123.00 | \$ 128.33 | 204.33% |
| Total Tech (sound and music) | \$ 767.67 | \$ 1,877.00 | -\$ 1,109.33 | 40.90% |
| Total Worship | \$ 1,294.64 | \$ 3,773.00 | -\$ 2,478.36 | 34.31% |
| Youth\Teen | | -348.00 | -348.00 | |

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|-----------------------------|-----------|-------------------|-----------|-------------------|------------|------------------|----------------|
| Total Expenses | \$ | 140,747.49 | \$ | 153,313.00 | -\$ | 12,565.51 | 91.80% |
| Net Operating Income | \$ | 27,776.81 | \$ | 11,662.00 | \$ | 16,114.81 | 238.18% |
| Net Income | \$ | 27,776.81 | \$ | 11,662.00 | \$ | 16,114.81 | 238.18% |

Tuesday, May 17, 2011 09:55:07 AM PDT GMT-7 - Accrual Basis

Note: The Defining Moments activity is included in the separate Defining Moments budget and the activity has been excluded from the operating budget. Amounts to be allocated from the operating budget towards the Youth Ministry program have already been excluded from the expenses.